



The Delta Penn

Pennsylvania Delta Chapter of Sigma Phi Epsilon University of Pennsylvania
Established 1904 | First Undergraduate Editor — Stuart R. Trottmann Jr. '39

Upcoming Events

Homecoming October 27

Kickoff vs. Brown 1 p.m.

Join us for food/drink at the chapter house following the game! RSVP to **Brett Danko** (609-203-3477; brett@brettdanko.com)

In Memory

Harry Arthur Jr. '42
Jim Armstrong II '50
Thomas Gilson Esq. '52

On the Web

Stay connected with fellow SigEps

Penn Delta has an online presence on multiple social networks, including:

- www.pennsigep.com
- Facebook
- LinkedIn

Find more information on how to join one or more of these online communities at www.pennsigep.com.

Ways to Give

- Log on to www.pennsigep.com.
- Call 800-975-6699.

Alumni Report

Starting the New Academic Year Strong

Make This the Year You Renew Your Involvement with Penn Delta

By Brett Danko '90, president, Pennsylvania Delta Foundation

September started Penn Delta's 108th year on Penn's campus and the undergraduate chapter is doing well. The chapter house is full, over 20 new brothers joined each of the last two years, and among them are numerous campus leaders in varsity sports, clubs and the Interfraternity Council (IFC).

Physically, the chapter house looks great and the renovations on the first floor and the bedrooms have gained rave reviews. Alumni participation is solid but could be better. Please consider sending donations for dues and our various scholarship funds.

The undergraduates take special pride in the house and truly appreciate the generosity of the alumni who have donated money to improve the chapter

house over the past decade.

This is an exciting year to get involved as an alum. The best way to do that is by coming back for Homecoming! Please join us Saturday, October 27 for Penn Homecoming 2012. Starting at 3:30 p.m., food and drink will be served at the 4028 Walnut St. chapter house.

There are plenty of other ways to renew your involvement with Penn Delta, from staying connected through our online communities to keeping us informed on what's new with you (and your best SigEp memories) for publication. Most importantly, we need your continued financial support to keep it all going year after year. Find more information on ways to get involved with our chapter in this issue of the newsletter.

Fundraising Update

We Need Your Continued Support!

Annual Dues Needed to Operate Annual Programs

When it comes to donations, people often ask "Where does the money go?" There are two major areas supported by your contributions.

First, alumni "dues" help pay for four large (and expensive) alumni/undergraduate events:

The Senior Dinner – annual event with Philadelphia alumni and current seniors

Homecoming – annual event

The NYC Dinner – annual alumni event which includes 30 plus undergraduate brothers subsidized by your dues

Reunion Weekend – celebration of 10, 20, and 25 class year reunions and current senior brothers

Second, your "dues" also pay for outreach to alumni in the form of our nationally recognized alumni newsletter and award-winning website, www.pennsigep.com. Please visit our website to check out the latest updates and/or reconnect with old friends by using our online "Brotherhood Directory."

Please consider donating using the enclosed form. As you can imagine, donations have dropped due to the struggling economy. Without your help, we can not continue to offer these opportunities to alumni and undergraduates alike. Your generosity is greatly appreciated!

Brothers in Need are Brothers Indeed

Neil Batiancila '99 Recalls How SigEps Were There in a Time of Double Tragedy

Imagine being in finals week and getting a call that your wife has been in a terrible accident. That's what happened to **Neil Batiancila '99**, an MBA student, in April of 2010. "I sprinted from the exam, up to the street where she was and saw her lying on the curb," he said.

His wife Kelly had left work and was crossing the street to pick up their kids, Sam and Nate. A city bus turned and hit her in the crosswalk. She landed on the back of her head, unconscious.

The ambulance ride to the hospital was a blur, rushing Kelly to the trauma unit at the Penn Medical Center. Though she miraculously had no broken bones, she suffered with contusions and hemorrhages all over her head and in some areas of her brain. Neil was at her bedside that first night, while Kelly was in a medically-induced coma.

The next night when Neil took the children home, little Sam asked him where the TV was. Adding insult to injury, Neil found out that someone robbed their home the same night as Kelly's accident. Jewelry and other valuables were gone. "I couldn't help but laugh. It couldn't be any worse," remembers Neil. Indeed, he had taken a professional gamble, stepping out of work to pursue his MBA. Money was very tight before the ac-

cident, relying only on Kelly's income. Then there was the accident, now the robbery.

In that time of crisis, Neil contacted some of his SigEp brothers. "I wanted some sense of normalcy, so I reached out to them," he said. The response was immediate and amazing. "Word started to spread that we were in a crisis. Calls came from all over. I heard from people I hadn't heard from in years. People told me they were there for us, praying for us."

One of Neil's friends called and asked what they needed. Soon, financial gifts came pouring in. The generosity of so many friends overwhelmed Neil and Kelly. "You don't expect that level of generosity and support," said Neil, who is still speechless recalling the story. "From young fathers, those just starting their careers. There are a lot of names on the list, most from SigEp. We couldn't have made it without the friendship of these guys. It is something we will never forget."

Kelly has mostly recovered from her injuries, although she still suffers the loss of taste and smell, as well as having some vision difficulty. She has been able to return to work part-time. "It's still a struggle, without the sense of taste and smell, things we all take for granted," said Neil.

Last year, Kelly gave birth to their third child, Sadie. Her soon-to-be-godfather **Dan McCaughey '99** helped corral the support of SigEp brothers when the Batiancila home was robbed. "That is indicative of the type of person he is," said Neil. "I will always tell her what he and others have done to support us."

"We couldn't have made it without the friendship of these guys at a time when we couldn't get any lower and more helpless," reflects Neil. "I tell my children that it's important to have good friends. I have them. Now it's time for us to reengage and give back what has been given to us – to pay it forward."

Neil graduated from Penn as a Sigma Phi Epsilon brother in 1999. He worked 10 years as an executive in the nonprofit sector, before pursuing his MBA. Two months after the accident, he got a job with ARAMARK. Today Neil works with Children's Hospital of Philadelphia as the Director of Corporate & Foundation Relations. He remembers his SigEp days as a great experience – "a great, safe place among brothers who had a really good chemistry together."

Brothers can reconnect with him at neilbati@gmail.com.

Chapter Report

Looking Forward to a Semester of New Initiatives and Old Traditions

Penn Delta Recruits 27 New Brothers in Spring, Strives to Add Even More "Balanced Men"

By Greg Chianetta '13, Penn Delta President

Following a banner recruiting semester which saw 27 new brothers join Penn Delta, we are launching new initiatives and practices that will undoubtedly fuel a great year ahead.

As we begin our third year of the Balanced Man Program, we are excited to implement Phi and Epsilon Challenges to emphasize continual leadership and

personal development for upperclassmen. Recruitment is off to another strong start to the semester as VP of Recruitment **Mendel Chen** and his Recruitment Cabinet conduct interviews and brotherhood meet-and-greets with Balanced Man Scholarship applicants and other freshmen. We are confident that we will be able to build on last year's recruiting

success to welcome another class of top freshmen into the house. Philanthropically, Penn Delta will pair up with a Penn sorority in the coming months to complete a joint philanthropy event benefiting the Ronald McDonald House, located just off campus.

Read the full chapter report at www.pennsigep.com

A Heart of Compassion to Help Others

Tony Krumbhaar Lives a Life Filled with Philanthropy for His Fellow Man

Tony Krumbhaar '13 is in his fifth year at Penn, pursuing dual degrees, having finished his requirements for a BA in Psychology and now finishing his BSN in nursing. He is interested in pursuing a career in psychiatric nursing. He spent four years in Sig Ep and is still involved. He has been significantly involved with philanthropy since his childhood. He was featured in the September/October issue of *The Pennsylvania Gazette*. Each edition of the *Gazette* features a full-page article showcasing an undergraduate scholarship, and Tony was featured in this issue. We caught up with Tony to learn more about him and what the future may hold.

You seem to be a person of compassion who really wants to help those in need. Tell us more about that.

I have always had experiences working around other people, helping with their needs. It's just who I am as a person; my personality, really. Part of it is my religious and philosophical convictions. My family has always emphasized service, giving back to the community. I have a strong enjoyment helping other people. In high school, I worked with hospice as a volunteer. I have been on several missions trip with my church.

While at Penn, I have participated in Alternate Spring Break, serving with Habitat for Humanity on three trips. It is so much better than your typical spring break. I led two trips to Appalachian communities in West Virginia, alongside a number of students repairing and renovating homes. My brother **Peter** (now a SigEp alumnus) and I have been involved mentoring younger people with Penn Pals at The Drew School, not far from SigEp. Within SigEp I have been involved with several philanthropy projects, for example assisting and doing cleanup at the Little Sisters of the Poor in Philadelphia. We have also been downtown raising money for Ronald McDonald House.

I enjoy getting others involved with philanthropy. There are always those in need right around us.

How does your motivation of compassion fit in with your career plans?

My big interest is in being with others and helping them. Right now I am in my nursing clinicals at a medical center. I am particularly interested in psychiatric research. There is a huge need in our country for professionals to be involved with psychiatric care. I have been around people suffering with these issues. Mental illness affects everyone. I'm really interested in helping to prevent mental issues.

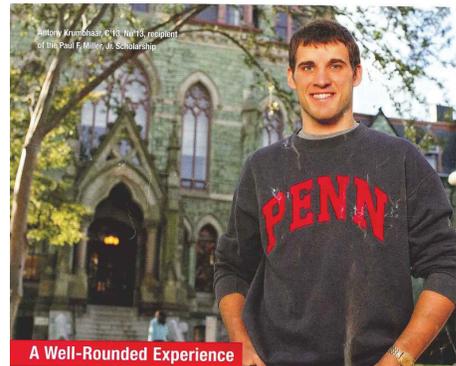
Why did you join Sigma Phi Epsilon?

My brother Peter was already a SigEp in his junior year when I joined. Not only was it a connection with my own brother, but all the brothers in the house really made me feel comfortable. It's been like a second home to me. I always feel welcome to drop by and see the guys in the house.

Also, the diversity of the brothers really drew me. SigEp has been a great place to carry on my values of helping others and being there for other people. I really love mentoring and have grown quite fond of it, as I have two little brothers in the fraternity.

You lead the philanthropy initiatives at SigEp. Tell us about them and how you encourage your brothers to be involved in reaching out to help others.

I personally organized the service event for the Little Sisters of the Poor convent. There are other community service projects that we have taken on, as well as a few events at downtown venues to raise money. Enthusiasm goes a long way to encourage younger brothers to get involved with our philanthropic efforts.



Tony Krumbhaar '13 poses for his feature in *The Pennsylvania Gazette*.

Fifty years from now, when you are in your 70s, what would you hope to see as you look back over your life?

I hope the world still exists! Seriously, I hope to see good things happen in this world.

As far as career, I hope to be involved with mental health, particularly research. I really hope that more mental health issues can be resolved through better treatment and care.

I hope SigEp continues for another 100 years! It's the oldest chapter nationally. We have the most members and alumni. Everyone knows about our chapter.

What would you say to SigEp alumni to encourage an active involvement in the chapter?

Jack Shores, our house cook for so many years, passed away not long ago. He was a staple to our house. He was the primary reason a lot of brothers would come back. Many of us brothers went to his funeral.

I'd like to see the alumni around for more events: Homecoming, the seniors event and alumni weekend. Come and see the chapter as it is today. Talk about traditions. Maintain a connection to the house.

Maybe the alumni could help the undergrads get another great cook. It really strengthened our house. I spent one year in that house. It is forever in our memory.

Longtime Financial Aid Head Bill Schilling '66 Says Farewell Penn Delta Alum Steps Down from University Position, Featured in The Gazette

Reprinted with permission from the September/October issue of The Pennsylvania Gazette

"It's great to be paid for helping students be able to go to Penn," says **William B. Schilling C'66 L'69**, who retired as director of student financial aid at the end of June after a 40-plus-year career of doing just that. "There are some terrific students who've gone through here who never would have been able to make that decision without the aid. So it is very rewarding to be a part of that."

As an aid recipient himself, Schilling recalls filling out the forms with his parents. "Tuition was \$1,550, I think, when I was a freshman," he says. "And it went up every other year, not every year." His first financial-aid related job was in that era's version of the work-study program. "I started in the linen and laundry agency," he says. "And then midway through my sophomore year they moved me to the financial aid office."

Except for his years at Penn's Law School, he never left, taking a job as a student loan officer in 1970 and rising to director in 1980.

The fact that "each class gets better" has been a constant, he says, but the main constant has been change. Tuition and fees—what Schilling calls Penn's "sticker price"—have certainly risen. By the time he was named director of financial aid, tuition and fees had risen to \$6,000 for the 1980-81 academic year, and stood at \$42,098 for the 2011-2012 academic year that ended in June.

Technology has made a big difference, too. While the financial-aid process is pretty much all electronic now, Schilling remembers the days when "a secretary in the financial aid office manually typed up all of the freshmen aid notices, which was probably in the neighborhood of 1,500 to 2,000," and the offices involved in registration would col-

lectively decamp to Hutchinson Gym at the start of school year. "Students would have to come in with their vouchers and this and that. And it was awful hot in there," he says.

Throughout Schilling's tenure Penn has held fast to its need-blind admissions policy, though it has been touch-and-go at times. He recalls a period in the early 1990s when abandoning the policy was considered but rejected by Penn's leadership.

The biggest development over the last 15 years has been the "growth of endowment for undergraduate aid, which has certainly made it possible to have a more generous and robust aid program," he says.

As of the late 1990s, only about 4.5 percent of aid came from endowment sources, with the rest deriving from discounted tuition revenues. Former President Judith Rodin CW'66 Hon'04 and Trustee Chair P. Roy Vagelos C'50 Hon'99 launched a concerted effort to raise endowment funds for undergraduate aid, which was expanded and accelerated under President Gutmann's "commitment to affordability," says Schilling. Currently, with a bit more than 20 percent of aid funded by endowment sources, Penn is still a long way from, say, Princeton, which covers almost 90 percent of aid from its endowment, "but it's a much larger program," says Schilling. (Spending on financial aid has grown 129 percent since 2004, and is budgeted at \$181 million for the 2012-2013 academic year.)

At Gutmann's initiative, and like several peers, the University has made the move to a no-loan financial-aid policy, in which all aid offered by the University comes in the form of grants.

The financial aid office's website offers a side-by-side comparison of costs at Penn versus a generic public university. While Penn's "sticker price" is more than twice as high,



after factoring in aid and work-study jobs the net price is the same—better, actually, because the student has no loans to pay off.

"Sometimes people say that what financial aid programs do is in this black box. But the way I think of it is that what we're trying to do is set the right net price for each individual student," Schilling says. "And the right net price is the [one] that enables the students that admissions says they want here to be able to come, and, once here, to be able to be successful and go through to graduation."

As scholarship aid has become an increasingly popular choice for donors, it has created a different, good kind of challenge for the office. Rather than send out a generic award letter to aid recipients, Penn matches up the student and his or her donor in its mailings.

"We feel strongly that to strengthen that relationship, the named scholarship should be in the first notice that the student gets," he says. "That was easier to do when we had 100 or 200 named scholarships. Now we have well over 1,000 that the staff is trying to match. But I think it's very important."

"Donors really get a good feeling when they see the students," he adds. "And the students, of course, are great."

Wish Bill a happy retirement at schilling@sfs.upenn.edu

Alumni Updates

Robert Melvin '49

(8523 Thackery St Apt: 5101, Dallas, TX 75225; rmelvin@sbcglobal.net) I'm hanging in there on a walker in Dallas. I've been retired from LTV Aerospace since 1990 and a widower since 2002. I get to Richmond, Va. often visiting close family in Williamsburg. My wife and I managed some travel to Australia, New Zealand, China, Japan, Russia and western Europe before we gave up. But here in the US California Route 1, Glacier Park, Aspen and Santa Fe were great too.

Warren E. Davidson '53

(P.O. Box 5337, Sarasota, FL 34277; Davellen2@aol.com) I have two daughters and three sons, all married, with nine grandkids. I'm still active in hobby extended business, buying and appraising postage stamp collections and gold/silver bullion. I just returned from an Alaskan cruise. My wife is deceased as of September 2011, I'm now looking for a mate who is out there somewhere who likes to travel and shares common interests.

Eric P. Gall '62

(7671 E Knollwood Circle, Tucson, AZ 85750; EGALL@aol.com) I am currently directing the University of Arizona Arthritis Center. I was the founding director and ran it from 1985-1994 when I went to Chicago Medical School as Professor & Chairman of Internal Medicine (1994-2009). I am Emeritus Professor of Medicine at Chicago. In 2010, I returned to Arizona to run the Center until they find a new permanent director. I am chair of Public Health Committee of the National Arthritis Foundation and on the Mission Committee and on the Boards of the Arizona Chapter of the Foundation and the Governor's Council of the Arizona Chapter of the American College of Physicians. On September 15 I received the Freedom of Movement award from the Arthritis Foundation in Chicago at their Black Tie Gala.

Rev. Keith E. Jones '64

(24 Hudson Ln., Essex, CT 06426; edwinbcole@comcast.net) I have retired from the ministry as of August 2011. I served 24 years in the parish ministry

as a settled and interim pastor. I also worked for 20 years for AT&T. I was a big brother to **Connie Eberstein '65** and **Frank Barrett '65** during the time when Mr. Marshall skillfully ruled the SigEp kitchen. I was one of those who founded the Speakers Program with such guests as Arnold Toynbee and the Rabbi Chaplain of Penn. I am a grandfather three times over and happily married to my wife Joan. I am one of three generations who have been blessed with a Penn education.

Thomas J. Keeline '72

(13210 Thornhill Dr., Saint Louis, MO 63131; tomkeeline@gmail.com) I have been married for 29 years, and we have five children. My oldest son is married and working on his Ph.D. from Harvard in "the classics" (Latin and Greek). My next son works for an advertising agency in Manhattan. My third son, who will graduate in December, is a computer science major at Carnegie Mellon University. My two daughters are in high school.

Two of my most interesting experiences were adopting our daughters from Russia. We adopted the first one in 1996, when she was 8 1/2 months old. We went back to Russia 15 months later, in November 1997, to adopt our second daughter, who was then 8 1/2 months old. As a result of the adoptions, my wife began studying Russian. After studying Russian in this country for several years, she went to Moscow one summer for a month to study Russian and went to St. Petersburg another summer for a month to study Russian. As a result of our experiences, three other people from the St. Louis office of Deloitte also adopted children from Russia through the agency we used.

Kurt Statts '86

(962 Deerhill Rd, Oak Park CA 91377; khstatts@hotmail.com) For about seven years, **Greg Paranzino '86** and I had lived about 20 miles apart; he in Baltimore, I in Annapolis. We always said "let's get together more often," but still met up only every six months or so. After retiring from the Navy last year, my family and I decided to move back to the west coast. With limited time and typical of the procrastinators we always were,

we decided to take the last chance we had to make good on the promises when I took an interim job in Baltimore about ten minutes' drive from Greg's work location. So we met every Friday for about six weeks. It was great catching up regularly. When I reached the other side of the country in March, **John Cherry '87** contacted me right away to let me know I was staying in HIS town of Manhattan Beach, Calif., so we met up for a few dinners, and he convinced me that meatless is GOOD at his restaurant business, the Veggie Grill. I even joined him for a few Sunday morning beach runs.

The point is, Penn Delta SigEp connections last and the hospitality spans the country! If any Penn Deltas are in the Ventura County or LA area, please let me pay it forward too! My mobile is 443-924-0055.

Jack Friend '96

(233 S Riverside Dr., Villa Park, IL 60181; jackfriend@yahoo.com) After living and working in Romania for three years, I now work for Feeding America in Chicago since 2010. I am married with three kids (two boys and a girl).

Shane Finneran '99

(3405 Herman Ave, San Diego, CA 92104; shane.finneran@gmail.com) As I've gotten older and lived a bit more life, I've gained even more appreciation for my SigEp experience. I've noticed that when I'm faced with big decisions or challenged by unfortunate developments, I often rely on my SigEp brothers to get me through. I refer to these guys for guidance, and for lessons in how men handle life's pleasures and pains. Sometimes this reference takes the form of direct conversation, but more often, it is enough for me to think of my brothers and the noble grace with which they walk the earth—and I'm reminded that such grace is almost always the answer, whatever the question.

We had so many great updates that we couldn't fit them all in this issue! Read more and share your own at www.pennsigep.com.

Chapter Update

Upperclassmen Make Penn Delta a Better Place to Live, Brothers Recognized at Annual Senior Dinner

On Monday, September 24th the Alumni Board hosted the annual senior dinner at Del Frisco's Steakhouse in Philadelphia. This is our challenge to the seniors to stay involved during their last year at Penn and make a difference in the chapter. At every senior dinner we go around the room sharing the reason why we joined SigEp and share what each of us are going to do to stay involved and make a difference.

This has always been a great event

and this year was no different. The seniors are committed to making SigEp a better place to live and recruiting another large class of future brothers.

This picture taken of the group was in front of the famous "bank vault" at Del Frisco's. Alumni present were **Brett Merves '05, Tim Games '84, Brett Danko '90, Rich Steinmeier '96, Dan Olson '99** and Peter Lafferty '92 (LaSalle).



Alumni Reunion

Class of '99 Fantasy Football League Holds Draft in Chicago

Led by auctioneer **Marc Aneed '99**, the class of '99 held its annual fantasy league draft in Chicago. This is the



The group at Wrigley Field

second league destination gathering and shows how the league has helped the class of '99 stay in touch. The previous league gathering was held in Las Vegas two years prior.

The group met at the Omni Hotel in Chicago on Friday, August 31 and started the weekend off on a high note at Gibson's Steakhouse and ended at the Second City Comedy Club. On Saturday the group headed to Wrigley Field to watch the Cubs lose to the San Francisco Giants. Following the game, everyone grabbed his laptop or tablet and geared up for the draft meeting in one of their

rooms at the Omni Hotel where Marc led the auction-style draft. Everyone from the class of 1999 was invited and in total 10 brothers attended the event. Present were league members **Keith Lotman '99, Dan Olson '99, Shane Finneran '99, Ryan Hummer '99, Dan Rosen '99, Andrew Rodriguez '99, Sophocles Sophocles '99, Saam Farhang '99** and the league czar **Rob Fuller '99**; and non-league members **Dan Rosen '99** and **Marc Aneed '99**. League members not present include **Greg Rauscher '99, John McCarty '99, Dan McCaughey '99** and **Aaron Tidman '02**.

From the Archives



We love coming across great old photos from our chapter's history. Can any SigEp brothers tell the story behind this photo? Share your comments by emailing our editors at content@affinityconnection.com, or by submitting them with your gift using the enclosed form.

You can find many more great archived photos and share your own at www.pennsigep.com.