

The Delta Penn

Pennsylvania Delta Chapter of
Sigma Phi Epsilon
University of Pennsylvania
Established 1904
Summer 2010



First Undergraduate Editor — Stuart R. Trottmann Jr. '39

www.PennSigEp.com

UPCOMING EVENTS

**Homecoming 2010
October 30
vs. Brown**

Stay tuned to
www.pennsigep.com and your
monthly eLetter for details.

ALUMNI NEWS

Mahoney for Congress

Sean Mahoney '89 is running for the Republican nomination in New Hampshire.

For more information and/or how to donate, please visit www.mahoney2010.com.

Best of luck to Sean!

PENNSYLVANIA DELTA FOUNDATION

President
Brett Danko
brett@brettdanko.com

Chapter Counselor
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riozzo@gmail.com

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Conrad Eberstein - VP
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Dan Olson

ALUMNI REPORT

4028 Walnut Street Gets a Facelift

House Renovations Begin Thanks to Alumni Campaign Support

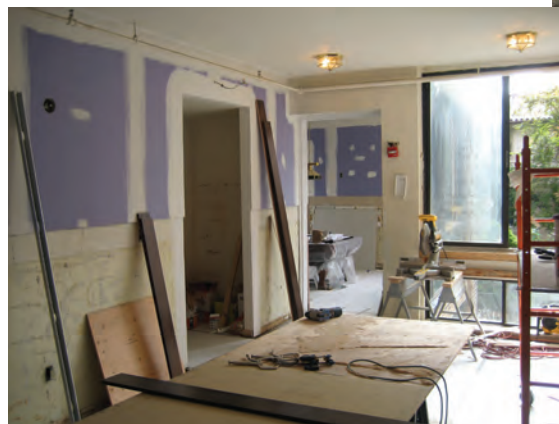
There are **many** updates being made to the Penn Delta Chapter house, thanks to your support of our capital campaign.

Due to the deterioration of the 100+ year-old plaster walls on the first floor, all walls on that floor have been recovered with gypsum board, which looks especially nice in the living room around the formerly exposed water pipes. Wainscoting is installed throughout the first floor. It really improves the look and feel of the entryway, dining room, living room and pool room. We're putting the finishing touches on installing new lighting and doors and painting the walls, which should be complete by the time you receive this newsletter.

On the second and third floors, the division of many double rooms into singles is complete. Pipes for the new heating system have been installed, and we're awaiting delivery of the baseboard heaters. We're putting the finishing touches on the paint, carpeting and flooring fixes.

In the basement, we installed a water system for the new baseboard heating. Barriers have been built around the new water boiler in the old weight room for safety reasons.

Perhaps the most exciting news comes with the additional University-mandated upgrades to the fire system, which will be paid for by Penn! Believe it or not, the budget will be credited back the cost for this upon completion.



Find more photos of the renovation online at www.pennsigep.com.

CHAPTER NEWS

Penn Delta Recognized for Achievements

Congratulations to the brothers of Penn Delta for their recent recognition.

The chapter was presented with Sigma Phi Epsilon's Benjamin Hobson Frayser Chapter Publications Award for *The Delta Penn* alumni newsletter.

At the 2009 Penn Greek Awards, **Dan Olson '99** was named "Outstanding Alumni Advisor" within the Interfraternity Council.

Anthony Cangialosi was named runner up for the IFC's outstanding house manager.

Philanthropically, SigEp joined the Inter-Fraternity Council in a 3-on-3 charity basketball tournament which ended up raising over \$14,000 for relief efforts in Haiti. The SigEp team, consisting of Sophomores **Isaac Whittman, Brian Bromberg** and **Tony Krumbhaar** went 2-1 with the only loss being

a hard fought game against Beta Theta Pi. The brothers of SigEp and the sisters of Sigma Psi Zeta also joined forces to raise over \$2,000 for the sisterhood's National Philanthropy to Combat Violence Against Women.

GRADUATING SENIORS

Good Luck and Congratulations to our Graduating Seniors!

As usual, the Penn Delta Chapter produced a strong graduating class. These graduates leave Penn with their eyes set towards an amalgamation of career paths including those in the medical field, the business world, and law. **Kyle Srivastava**, former president of Penn Delta, will be matriculating into Ph.D program

in Biomedical Engineering at both the Georgia Institute of Technology and Emory University. **Sohum Trivetti** will join him in Atlanta as he begins his arduous journey to become a MD as a member of the Emory University Medical School's Class of 2013.

On the business side of things, **Nicholas**

Le will remain in the City of Brotherly Love where he accepted a job in Mergers and Acquisitions at JP Morgan. **Robert Astrachan** followed Nicholas Le's lead and will remain in Philadelphia as he will begin his career in law at the Law School of Temple University.

Our congrats to our recent graduates!

FROM THE ARCHIVES

Love Old Photos?

So do we. That's why we need your help to build our online photo archives.

We need your help to capture the best Penn Delta moments that have been captured on film. Send the best pictures from your SigEp days to us at content@affinityconnection.com (mention SigEp Penn), or upload them to our web site or Facebook page. We'll publish the best submissions in our upcoming publications.



Left: Brothers and their dates at an undated photo, taken at Franklin Field. If you can name the brothers pictured, send us an email at alumninews@affinityconnection.com or list them on the enclosed form.

Below: Brothers in 2008 (Submitted by James Saksa '08)



ALUMNI PROFILE

Finding the Humor in a Failed Law Career

Alex Barnett Shares the Story of How (and Why!) He Went from Lawyer to Stand-Up Comedian

By Alex Barnett '89

As I sat down to write this short message, I was a bit at a loss. **Dan Olson '99** and **Brett Danko '90** asked me to pen a short article about my decision several years ago to leave the practice of law and become a stand-up comedian. Well, that's easy enough to write about, but I wondered how I could make it of interest and relevant to those who would read it.

I was particularly interested in trying to figure out how I could make this piece of interest to the younger brothers – those just beginning their careers or just starting to think about what they want to do. At first, I didn't feel very qualified. I still feel like more a kid than guys I meet who are 10 or even 20 years younger. And, in stark contrast to my classmates of '89, I'm not the most financially adept or entrepreneurial person in the world. While my classmates from '89 have gone on to become very successful in finance, law and business, my career in business was hobbled before it left the starting line by a D- in a Wharton accounting class and the fact that



I “dropped” a Finance class because I just couldn't figure out the concept of present value. And, even though I spent 15 years practicing law and made a “comfortable” living, I was not nearly as successful as so many of our Penn Delta brethren. Being fired from four different law firms (4 out of 5) will definitely help keep one from ascending to the top of the pyramid. Yes, apparently, if you walk around the firm saying “law sucks” people start to take it personally.

But then it hit me. This was precisely the point. For having spent a little more than 1/3 of my life working at a job that I didn't like and felt no passion for, I realized something. Doing what I did – i.e., working those many years at something you don't like — is a big, fat, waste of time, of energy, and of life.

Fortunately, I was able to find something I am passionate about: being a stand up comic and writer. Now, just because I found something to be excited about, doesn't make me an overnight success. Ask any of the guys in the chapter who've started a new business. Building something from scratch, from just an exciting idea – a new company or, as in my case, a comedy career – doesn't just happen. It takes enormous amounts of time, energy, and discipline (and, in comedy, of course, it helps to have an audience). But, what anyone who has started a new venture will tell you – if you're passionate about what you're doing, all that hard work doesn't seem like work. That doesn't mean there aren't down times, frustrations, obstacles, but, somehow, they don't seem nearly as bad as the negatives of a

desk-job you hate. And, of course, the highs are much, much better.

So, my message – as cliché as it is - is this: figure out what you love, what you're passionate about, the thing you'd do if money was no issue and go do that. And, if you're one of the older guys, and you're thinking about making a switch but you're concerned because you've grown accustomed to a certain level of income and creature comforts, all I can say is this: Don't be scared. Take the leap. It is absolutely worth it. And, the best part is – if you do take the leap, you won't have to look back when you're 50, 60, 70 with regret and wish you had had the guts to do it.

Now, because it turns out that building a comedy career requires marketing and entrepreneurialism (at which I am becoming better all the time), I expect all of you to go to my website, www.alexbarnettcomic.com, and to view my clips at www.youtube.com/alexbarnettcomic and to tell anyone and everyone you know who's looking to book a comic for a club or private event to give me a call.

[Editor's Note: Alex Barnett, Penn Delta Class of '89, is a stand-up comic living in New York City. He is exceptionally funny, but he still stinks at accounting, finance and has no idea what a Hedge Fund is or does.]

Find a link to Alex's story in the Wall Street Journal at www.pennsigep.com.

OLD PHOTO ALBUM

Thanks to **Steven Widerman '74** for submitting this photo.

He writes “This is a photo I took of long-time SigEp chef Alexander Marshall in the kitchen in September of 1974. Many brothers will recall how he would amaze us by picking up baked potatoes hot out of the oven with his fingers and say not to touch them because they are hot. And there are probably a million other legendary Marshall stories.”

Share YOUR best fraternity photos and memories in an upcoming publication. Email them to content@affinityconnection.com or send them to us using the enclosed form and envelope.



What's YOUR Story?

Wouldn't it be great if someone could make a movie about our SigEp experience? Unfortunately (or maybe fortunately, for some) the cameras weren't rolling during our days at Penn. The experience we shared can only live on through our memories, stories and photos.

While we all shared the same great experience, we each have our own unique stories to tell from it. And we need your help to document them!

For example...

"My best memories include:

- 1) Behind the Flag Route
- 2) 1989 Cornell utility van pledge road trip
- 3) Air Raid Day – in the middle of Accounting class
- 4) Backwards Day – w/ errands to Center City"

- Richard Blaustein '92

"Pledge night with all the pledges in the same room after being told that we had to know how to say and spell every persons' first and last name. Everything was going just fine until we got to: Jose Ibietaoremendia. Who in the world has a last name that is 17 letters long?! His mail that arrived at the house the next year would only read "Jose Ibieta..."

- Chad Smith '91

So, what's YOUR story? Share it on the message board at www.pennsigep.com.

ALUMNI UPDATES

Benjamin Traina '57

(pbtraina@cfl.rr.com) Pat and I retired to Satellite Beach, Florida (space coast) in 2001 after 30 years of teaching in the inner city schools of Chester, Indianapolis, Boston and Philadelphia, she is tending to emotionally disturbed teens (whew) and I am in ESL.

We love it down here. Both the weather (no snow, no ice!) and the non-abrasive people make "God's Waiting Room" a very pleasant relief after years of dealing with difficult situations. We are, both, in good health and will brag about our son, two daughters and a granddaughter only upon provocation. I really miss 3909. The camaraderie and high jinks have been constant memories. Where are you Charlie K and Bruce P. and Dick T.?

I'd like to make contact with as many of yous (S. Philly plural) as I can.

Eric Gall '62

(7671 E. Knollwood Circle, Tucson, AZ 85750; egall@aol.com) I recently retired as Professor and Chairman, Department of Medicine at Chicago Medical School, Rosiland Franklin University of Medicine and Science. I received the status of Professor Emeritus of Medicine. I have relocated back to the University of Arizona where where I was previously on the faculty from 1973-1994. During that time I founded the University of Arizona Arthritis Center of Excellence and return now as Interim Director and Professor of Clinical Medicine.

Jeffrey R. Lehman, Esq. '72

(44 Mandalay Road, Newton Centre, MA 02459-1335; Jeffrey.Lehman.MA@verizon.net) I am married with four children, ages 17,

15, 13 and 8. The older three are girls, and the youngest is a boy. I retired nearly nine years ago (most of my career was in public accounting, as tax partner at Price Waterhouse in the investment company practice) and since then basically ferry my kids to all of their activities while fitting in some duplicate bridge games. I met my wife at work and she retired when our oldest was born. About a year and a half ago, we bought a second home in rural NH, where we can live in the country. However, we can't get there often because of the aforementioned transportation responsibilities for the kids. They are, btw, a great bunch. David and Susie Kohen are also in Newton and we see each other fairly regularly, because we belong to the same synagogue and Susie is also a duplicate bridge player.

Richard Blaustein '92

(40 Thoroughbred Drive, Holland, PA 18966; rblaustein@comcast.net) Things are going great in the Philly suburbs. Married coming up on 15 years, with 3 fantastic kids (even if I'm a little biased!). Founded a custom analytical spreadsheet modeling and database development company just over four years ago – called Analytic Solutions, Inc (analyticsolutions.com). We've had lots of luck thus far despite operating in difficult times, with double- and triple-digit growth in every year since founding. We work in all different industries, functional departments, and company sizes – from medium-size all the way up to enterprise-size – including GE, Starbucks, Disney, Panasonic, etc. In thinking about creative ways to give back to SigEp Penn Delta, I'm really excited to announce that Analytic Solutions will donate 12% of all first year sales for any

new client directly referred to us by a SigEp alum, current undergrad, or friend. Based on typical expectations, that could translate into \$15,000-\$20,000 cash for SigEp for each and every client referred!

IN MEMORY

Since publication of the last newsletter we have learned of the deaths of the following brothers:

George Graeber '35

Stuart Goldthorpe '36

Cornelius Sullivan '38

John Holmes '39

Frederick Green Jr. '41

Donald Schneider '48

Albert Pope Jr. '49

George Wirtz Jr. '49

Howard Lenahan Jr. '52

George Oesmann '52

Norman Boudreau '53

David Shirlaw '53

Peter Yurchak '53

Donald Bux '53

Gerald Robinson '54

J. Winiarski '56

Robert Costomiris '85

Are You Receiving Our Monthly eLetter?

We Need Your Email Address!

If not, it's because we're missing your email address! The following is a partial listing of alumni for whom we're missing email addresses (find the full list at www.pennsigep.com – we're missing email addresses for nearly 500 of you!).

If you see your name or that of a friend you're in contact with electronically, please help us to update our database. You can send your updates using the enclosed form and envelope, email feedback@affinityconnection.com (mention SigEp Penn) or update your record online at www.pennsigep.com.

Our email database is used solely for email communications and will never be traded or sold.

We're Missing Email Addresses For...

Charles G. Abbatemarco '60	James H. Brothers, IV '74	Adrian P. Kendall '89	Marc S. Menkowitz '98
Ward H. Anthony '60	Jeffrey N. Gaster, Esq. '74	Mathias L. Kolehmainen '89	J. Alexander Ramos '98
Benjamin F. Barr, II '60	Curtis A. Buergin '76	Chad F. Smith '91	Neil V. Batiancila '99
Robert D. Brown '60	James H. Davis, Esq. '76	Vincent F. Vaccarella, Jr. '91	Frank Houder '99
Walter G. Goehring, II '60	Gary H. Davison '76	Michael E. Block '92	Andrew C. Rodriguez '99
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James E. Fanning, Jr. '64	Nabil R. Barhumi '79	Michael L. Eng '93	Guy J. Manetti '00
Thomas P. Koppel '66	Domenic A. Dipasquale '79	Kirk A. Hauptmann '93	Christian M. Metallo '00
Bradford L. Pryce '66	Peter J. Stamatias '79	Mark A. Kanjorski '93	Adam R. Newmark '00
Raymond C. Roy '66	Steven J. Blumenthal '80	Alon H. Landa '93	Matthew B. Schmidt '00
Thomas C. Howard '68	Nelson G. Davis '80	Roxton V. McNeal '93	Nicholas Sheremeta '00
Leonard N. Huber '68	Nicholas S. Canelos '81	Michael J. Stacchini '93	Joseph McKee '01
Robert A. Kerr '68	Paul R. Friedberg '81	Mark A. Arnold '94	Edward Bosek '01
K. Mark Kreher '68	David B. Sickle '81	David S. Bell '94	Justin Huhn '01
Charles D. Moore '68	Hideo J. Yamashita '81	Nicholas Daraviras '94	Daniel Kaplan '01
Ben J. Mortensen '68	Robert G. Acosta '82	David J. Pashman '94	Anuj Khanna '01
Michael J. Hungerford '69	Robert Y. Wang '82	Robert E. Belk '95	Edward Rhim '01
Larry L. Ladutko '69	W. Anthony Buckley '83	Brent S. Buckley '95	Evan Schwartz '01
Jacques A. Malecot '69	Michael J. Colleran '83	Daniel N. Duran '95	Jamal Swain '01
H. Frank McComb, III '69	Steven A. Hilsberg '83	Raymond E. Esquieres '95	Dan Zoloto '01
Gerald P. Martin '70	Alex Maxwell-Willesson '83	David S. Lagstein '95	Tyler Anderson '02
Michael J. Saylor '70	Jon M. Case '84	Walter M. Mancing '95	Kyle Bahr '02
Keith E. Smith '70	John J. Freda '84	Scott E. McClain '95	Justin Clemow '02
Raymond P. Flowers, III '71	Jeffrey M. Hoover '84	Frank C. Sindaco '95	Steve Rodway '02
Stephen M. Heinz '71	Stephen C. Ehrlich '85	Stephen M. Anatro '96	Kevin Strouse '02
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Charles E. Olander '73	Arthur N. Gravanis '89	Daniel B. Gross '98	Joseph Canalichio '04

ALUMNI EVENTS

The 21st Annual Raymond C. McCron Dinner

At our March 25th alumni-undergraduate gathering at New York City's Penn Club, the chapter was represented by a large group of greater than 20 undergraduates from Philadelphia as well as more than 20 alumni.

"This is one of the undergraduates' favorite events that we look forward to each year," said Chapter President **Alex Gershon**. "It is a great opportunity for the undergraduates to meet alumni and share past experiences."

The chapter brought with them Jack Shores, our most beloved brother. Jack was in good spirits as always and like a "fine wine"

he was happy to catch up with everyone in attendance.

Many of the usual suspects were greeted by **Brett Danko '90**, who provided an update on the capital campaign and acknowledged the efforts put forward by **Brett Merves '04**, our Alumni Housing Corporation volunteer. As usual the class of '96 had a strong showing of brothers at the



event as well as several recent graduates from 2007 - 2009.

Looking ahead to the 22nd Annual Raymond C. McCron Dinner we hope to be able to share great news on the construction project going on at the chapter house this summer! Please look for the event listing online in early 2011 at www.pennsigep.com.

Find more photos from this year's McCron Dinner at www.pennsigep.com!

2009-10 HONOR ROLL OF DONORS

Thank you to the following alumni and friends who have contributed to the 2009-10 annual fund so far this year. The 2009-10 giving year ends on August 31.

Mary Beth Bokelberg		Conrad J. Eberstein	1965	John J. Orris D.O.	1990
Stuart R. Trottmann Jr.	1939	James A. Spendiff	1965	Michael G. Case	1992
Harry G. Arthur Jr.	1942	Calvin D. Bamford Jr.	1966	Joel T. Frauenheim	1992
William H. Gelbach Jr.	1943	Thomas S. Post Jr.	1966	Richard B. Thompson	1995
Richard C. Kmetz	1943	William M. Schilling Esq.	1966	Quang O. Bang	1996
Henry A. Pope Jr.	1943	Paul W. Sottnek Jr.	1966	Stephen J. Gresdo	1996
Frank H. Batchelor	1944	Salvador A. Brau	1967	Richard Chou	1999
Warren S. Bell	1948	Edward F. Plow	1967	Daniel J. Olson	1999
Robert J. Melvin	1949	Dallas L. Smith	1967	Joshua Temple Krotec	2001
Robert L. Anderson	1950	Richard K. Davis	1968	Alan Bressers	2005
Robert T. Mullen Sr.	1950	Mark E. Lieberman	1969	Donald Sivick	2008
William M. Wheaton	1950	H. Lee Roussel Esq.	1969		
John A. Trainer Jr.	1951	Harold T. Baker II	1970		
James A. Hughes Jr.	1952	William K. Tripp	1970		
Matthew D. Mackie Jr.	1953	Bernardo Beyer	1971		
Earl C. Conway	1954	Robert H. Mayer	1971		
Kenneth L. Klingerman	1954	Kenneth P. Frankel Esq.	1972		
P. Clarke Glennon	1955	Thomas J. Keeline Esq.	1972		
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E. Kendall Lorenz	1956	Jeffrey B. Rotwitt Esq.	1972		
Carroll P. Andres	1957	Joseph S. Magnano Esq.	1975		
Fred D. Smith	1957	Kevin C. Duffy	1976		
Carl O. Foley	1958	Anthony N. Mishik MD	1979		
Frank C. 'Duke' Taylor Jr.	1958	Timothy A. Garvey M.D.	1980		
Thomas E. Tay	1959	Wayne A. Palladino	1980		
David E. Callahan	1960	Douglas S. Roberts	1983		
Bruce D. McCormick	1960	Timothy E. Games	1984		
John A. Bryson	1962	Alan M. Abrams	1985		
Daniel H. Van Winkle	1962	Michael D. Collins	1985		
Ronald A. Dreger	1964	Michael D. Ward	1985		
Keith E. Jones	1964	Paul G. Gabos	1987		
Terry N. Rahmeier	1964	Matthew T. Ciesla	1990		
William H. Bateman	1965	Brett Danko	1990		

Reflects gifts received as of July 19, 2010.

Add Your Name to the List!

If you haven't yet made your 2009-10 annual fund contribution, there is still time to make your gift before the giving year ends August 31.

There are three ways to donate:

- Online at www.pennsigep.com.
- By calling 800-975-6699.
- By mailing the enclosed form with your check or credit card contribution to:
Sigma Phi Epsilon
University of Pennsylvania
Alumni Relations Office
P.O. Box 7007
Albert Lea, MN 56007-8007